# STEPHEN MICHAEL IMPINK

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English (Native); French (B1/Intermediate)

# **EXPERIENCE**

2023- HEC Paris, Paris, France

Assistant Professor (tenure-track), Strategy and Business Policy

**2011-2018** Microsoft Corporation, Seattle and Singapore

Senior Manager, Windows/OEM

# **OTHER APPOINTMENTS**

2023-	Hi! Paris AI Research Consortium, Faculty Affiliate
2019-	Boston University, Technology and Policy Research Initiative, Affiliate
2021-	Harvard University, Harvard Extension School, Instructor
2016-2017	Harvard University, GSAS, Weatherhead Center for International Affairs
2018-2020	Microsoft Corporation, Visiting Scholar, Human Resources

#### **EDUCATION**

2018-2023 New York University, New York, New York

Ph.D., Management, Stern School of Business M.Phil., Management, Stern School of Business

2016 The University of Chicago, Chicago, US and London, UK

MBA, Booth School of Business

2010 Duke University, Durham, North Carolina

MA, Economics

2007 University of Georgia, Athens, Georgia

BBA, Finance, Summa Cum Laude, 3.97/4

#### **PUBLICATIONS**

Bessen J., Impink S., Seamans R. (2025). "The Business of AI-producing Startups: Evidence from a Worldwide Survey". In Jia, N. and Csaszar, F. (Eds.), Handbook of AI and Strategy. *Forthcoming*.

Impink, S. M., Prat A., and Sadun, R. (2024) "Communication within Firms: Evidence from CEO Turnovers". *Management Science*.

Bessen, J., Impink, S., Seamans, R., and Reichensperger, L. (2022). "The Role of Data for AI Startup Growth". *Research Policy*, 51(5).

DeFilippis, E., Impink, S., Singell, M., Polzer, J. T., and Sadun, R. (2022). "The Impact of COVID-19 on the Nature of Work". In Nature *Humanities and Social Sciences Communications*, 9 (1), 1-11.

Bessen, J., Impink S., Seamans, R. (2022). "The Cost of Ethical AI Development for Startups". In *Proceedings of 2022 ACM Conference on Artificial Intelligence, Ethics, and Society (AIES'22)*, August 1–3, 2022, Oxford, UK. ACM.

Impink, S., Prat A., and Sadun, R. (2020). "Measuring Communications in Modern Organizations". In *AEA Papers & Proceedings*, (110).

## IN PROGRESS

Impink, S.M., Miric, M., "Tradeoffs of Using Multiple IT Providers for Startup Growth". https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4977423 (Revise and resubmit)

Impink, S.M., Raj, M., "ChatBot Adoption and Startup Employment: Evidence from High-Tech Firms". https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4973431 (Revise and resubmit)

Bessen, J., Impink, S., Seamans, R., "The Role of Ethical Principles for AI Startups". https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4378280 (Under review)

Impink, S.M. "The Unintended Influence of Resource Sharing on AI Industry Evolution" (*Under review*)

Impink, S. M., "Both Sides of Cloud: More Standardized Tools and More Diverse Data Analytics". https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4200675 (Under review)

Impink, S., Wright, N., "Can Startups Differentiate When Using Generative AI". https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=5386212 (*Under review*)

Impink, S.M., Wright, N.L., Seamans, R., "Corporate Accelerators and Global Entrepreneurial Growth" https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=5291626 (*Under review*)

Aleksandraviciute, M., Impink S., Seamans, R., "Space for Growth: Startups on the Final Frontier" (*Under review*)

Impink, S., Yeaton, M., "Measuring Strategic Ambiguity during CEO Changes". Early Stage Project

#### REPORTS

Aleksandraviciute, M., Impink S., Seamans, R. (2025). "Industrial Policy for the Final Frontier: Governing Growth in the Emerging Space Economy." Brookings Center on the Economics and Regulation of AI and emerging technologies.

Bessen, J., Impink, S., Seamans, R. (2022). "Ethical AI Development: Evidence from AI Startups". Brookings Center on Regulation and Markets Working Paper, https://www.brookings.edu/articles/ethical-ai-development-evidence-from-ai-startups/

Bessen, J., Impink, S., Seamans, R., (2022). "How do startups self-govern their ethical AI developments?" https://sites.bu.edu/tpri/files/2022/08/corp-governance-and-ethical-practices report 5-4-2022.pdf

Bessen, J., Impink, S., Seamans, R., and Reichensperger, L., (2020). "GDPR and the Importance of Data to AI startups".

https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3576714

#### AWARDS AND GRANTS

HEC Paris Doha Grant: 2025 (€3K, with M. Yeaton)

HEC Paris Foundation Grant: 2024 (€25K) HEC Paris S&O Institute Grant: 2024 (€5K)

Hi! PARIS Grant: 2023 (€23K); 2025 (€10K, with M. Yeaton)

Microsoft Future of Work Grant, 2022 (\$20K), 2023 (€20K), 2024 (€27K) Fubon Center for Technology, Business and Innovation Fellowship, 2022 (\$5K) NYU Stern Management & Organizations Department Dissertation Grant, 2022 (\$3K)

Microsoft Future of Work PhD Fellowship, 2021(\$5K), 2022 (\$5K) Gloria Appel Fellowship in Entrepreneurial Studies (NYU), 2022

Joseph H. Taggart Fellowship (NYU), 2022

NYU, Center for Global Economy and Business, Dissertation Grant, 2021, 2022 (\$6K)

NYU, Graduate Research Institute Fellowship, Berlin, 2020 (\$10K)

## **PAPER PRESENTATIONS**

- "Space for Growth: Startups on the Final Frontier" ETH Zurich, September 2025
- "ChatBot Adoption and Startup Employment: Evidence from High-Tech Firms" ESSEC, March 2025; MAD (Wharton/Columbia), May 2025; Strategy Science (IESE), June 2025; Ghosal (London Business School), June 2025; AOM, July 2025; SMS, October 2025
- "Tradeoffs of Using Multiple IT Providers for Startup Growth" MAD (Wharton/Columbia), May 2024; DRUID (Nice), June 2024; University College London, June 2024; INSEAD, October 2024; AOM, July 2025
- "Both Sides of Cloud: More Standardized Tools and More Diverse Data Analytics" WEFI Entrepreneurship Seminar, Dec 2021; ECDC (NYU/Columbia), April 2022; MAD (Wharton/Columbia), May 2022; CCC (U Toronto), June 2022; SMS, Sept 2022; National University of Singapore, Nov 2022; Singapore Management University, Nov 2022; HEC Paris, Nov 2022; Purdue, Dec 2022; Toulouse School of Economics Digital Econ, Jan 2023; HEC Lausanne, March 2023; Toulouse School of Economics Platforms Seminar, May 2023; AOM, Aug 2023; London Business School, Nov 2023; INSEAD, Jan 2023; IESEG, April 2024
- "Supplier Resource Sharing and the Nascent Industry Development" EGOS, July 2022; SMS, Sept 2022; University of Southern California AIM, March 2023; Strategy Science, June 2023; AOM, Aug 2023; SMS, October 2025
- "Ethical AI development: Evidence from AI Startups"
  Harvard (WCFIA) Nov 2021; Boston University TPRI, Nov 2021, April 2022;
  September 2023; DRUID, June 2022; SMS (Bocconi), June 2022; IDEC (INSEAD),
  June 2022; ACM AIES (Oxford), July 2022; AOM, Aug 2022; Cambridge, Dec
  2022; S&O HEC Paris, June 2023; SMS, Sept 2023; OECD, Nov 2023; Microsoft
  Research AICE, May 2024; Oxford, June 2024; Sheffield, May 2025
- "Communication within Firms: Evidence from CEO Turnovers" Microsoft MSR, Sept 2018; ECDC (NYU/Columbia), April 2021; Ghoshal (London Business School), May 2021; Society for Institutional & Organizational Economics, June 2021; DRUID, Oct 2021; Microsoft (Office BG), Feb 2021; People & Organizations Conference (Wharton), Oct 2021

"The Role of Data for AI Startup Growth"

Harvard (WCFIA) Nov 2018; R&D Conference (Ecole Polytechnique), June 2019; NYU, Nov 2020; Max Planck Innovation, Dec 2020; Boson University TPRI Seminar, Dec 2020; Schumpeter Society, July 2021; AOM, Aug 2021; HBS Digital Initiative, Sept 2021

"Corporate Accelerators and Global Entrepreneurial Growth" AOM, Aug 2024

"Tradeoffs of Open Source Participation for AI Startups" Open Forum EU (Berlin), Nov 2023

"Collaborating During Coronavirus: The Impact of COVID-19 on the Nature of Work" NYU Future of Work & Organization Seminar, Oct 2020

#### **TEACHING**

Technology Strategy: Big Data and AI (HEC Paris)

MBA: Winter, 2024, 2025, 2026; Spring 2024, 2025, 2026

Grande Ecole (MSc Strategic management): Winter 2024, 2025, 2026

Management & Organizations (NYU Stern Undergrad.), Jan 2022

Management of Technology (Harvard Extension School Grad.), Fall 2021, Spring 2023, Summer 2025

CARS (HEC Paris MBA Simulation), Summer 2024, 2025; Spring 2025

## PROFESSIONAL SERVICE

HEC Paris: External Seminar Coordinator, 2025-2026; Internal Seminar Coordinator, 2023-26; MA Thesis Supervisor, 2024 (1), 2025 (3); PhD Monitoring Committee, 2024 (2); 2025 (1)

Ad Hoc Reviewer: Management Science, Strategic Management Journal, Organization Science, Strategy Science, Academy of Management, Journal of Economics and Management Strategy, Journal of Public Economics, Industrial and Corporate Change, Swiss National Science Foundation, Research Policy

ACM: FaaCT Conference (programming committee, 2022-23), AIES (programming committee, 2025)

Duke University, MA Economics Alumni Advisory Board, 2020-22

NYU: PhD Brown Bag, 2020-21; Future of Work Group student coordinator, 2020-23

#### PRESS COVERAGE

Wall Street Journal: "Is the Home Office more Productive?"

https://www.wsj.com/articles/is-a-home-office-actually-more-productive-some-workers-think-so-11609563632 and featured in the print Weekend Journal on January 2, 2021.

Economist: "How has the pandemic changed working lives?"

https://www.economist.com/graphic-detail/2020/08/20/how-has-the-pandemic-changed-working-lives and featured in the print edition on September 12, 2020.

Bloomberg: "Pandemic Workday Is 48 minutes longer."

https://www.bloomberg.com/news/articles/2020-08-03/the-pandemic-workday-is-48-minutes-longer-and-has-more-meetings?utm source=url link

New York Times: "Can I actually be missing my commute?" https://www.nytimes.com/2020/10/23/realestate/can-i-actually-be-missing-the-commute.html

Washington Post: "Remote work really does mean longer days — and more meetings." https://www.washingtonpost.com/business/2020/08/04/remote-work-longer-days/#click=https://t.co/utBWOHSXB5

HBS Working Knowledge: "You're Right! You Are Working Longer and Attending More Meetings."

https://hbswk.hbs.edu/item/you-re-right-you-are-working-longer-and-attending-more-meetings

Washington Post: "Why a fake commute could pave the way to work-from-home balance."

https://www.washingtonpost.com/lifestyle/wellness/fake-commute-home-work-transition-/2021/02/22/49f79d56-6cb7-11eb-9f80-3d7646ce1bc0 story.html

LSE Business Review: "How do internal communication flows change when a new CEO is appointed?"

https://blogs.lse.ac.uk/businessreview/2021/09/27/how-do-internal-communication-flows-change-when-a-new-ceo-is-appointed/